

# GENERAL ELECTRIC

OUTDOOR  
POWER EQUIPMENT  
OPERATION

GENERAL ELECTRIC COMPANY, CORPORATIONS PARK, BUILDING 702,  
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SUBJECT: SNOW THROWER/TRACTOR

File:

ALL OPEO DEALERS

Initial reports from dealers in heavy snow areas have enthusiastically confirmed the unstoppable performance of the Elec-Trak snow blower. Dealers calling have commented that no other blower will equal the capacity of the Elec-Trak in deep snow.

A few dealers have reported lack of traction when backing up grades with the snow thrower attached. These problems often result from incomplete initial set up of the tractor regarding correct rear tire pressure or not using chains.

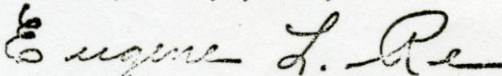
In some cases, dealers have suggested that there is no need for tire chains or the addition of rear weight. We have always recommended chains, particularly on hilly terrain. Additional weight may be supplied to the rear by using a rear weight box. Both of these are available at the following prices:

|        |  | <u>Suggested List<br/>Price</u> |
|--------|--|---------------------------------|
| 26AP66 | Tire Chains (9:50 X 12)  | 16.95                           |
| 26AP85 | Rear Weight Box (Only available in pairs,<br>packed 2 per box) | 19.95                           |

Other solutions to the traction problem include studding the rear tires, (for use on icy surfaces), adding standard wheel weights (our wheels accept all standard sizes), or using tubes in the tires and having them calcium filled.

In any event, it should be made clear that the problem of reduced traction has always existed with small tractors and while the Elec-Trak has much greater traction, the counterbalancing effect of the snow blower, when raised, will lighten the rear end. During backing up any grade, the weight movement shift to the front further reduces the rear weight. The addition of the rear weight box with about 200 lbs. of scrap iron, etc. will restore full traction. Chains and weight boxes are available for immediate delivery upon your call to Order Service.

Very truly yours,



Eugene L. Re  
MANAGER MARKET DEVELOPMENT

ELR/hz  
cc: Home Office Marketing  
OPEO Salesmen

