

GENERAL ELECTRIC

OUTDOOR
POWER EQUIPMENT
OPERATION

GENERAL ELECTRIC COMPANY, CORPORATIONS PARK, BUILDING 702,
SCHENECTADY, NEW YORK 12345, Phone (518) 374-2211

October 2, 1972

Horsts Mill
RD #1
Lebanon, Pennsylvania 17042

Gentlemen:

Thank you for the recent order for Elec Trak equipment.

At the time the order was written, you will recall that you indicated a desire to take advantage of the Inventory Redating Option or the 1972 Spring Best Buy Rewrite Option.

Forms were provided you to list the tractors and mowers which you wish to include in the redating or rewrite.

Please return the form, together with your check for the accumulated finance charges, and any open billing in your account which is not included in the list of tractors and mowers you submit, by OCTOBER 10, 1972.

Very truly yours,



Robert Shaw, Manager
Credit & Collections

RS/j



INVENTORY REDATING OPTION

Dealers have the option of redating all or any portion of the units left in their inventory at the time of the sales meeting.

- o Units redated will carry June 10, 1973 dating (the same as the new tractor order)
- o Units redated will be rebilled at prices now in effect
- o Finance charges accumulated on this inventory must be paid by October 10, 1972 to permit the redating.

1972 SPRING BEST BUY REWRITE OPTION

Any units ordered under the above program and not sold to date, may be rewritten as a new order and will receive the prices, terms and incentives as outlined herein just as if ordered at this sales meeting. (Only applies to dealers who purchased under above program).